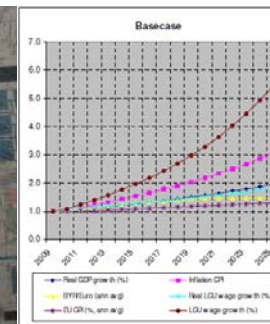
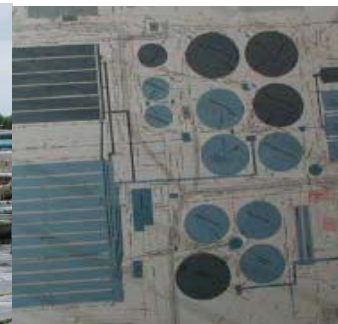


Vitebsk Water and Wastewater Feasibility Study (Belarus)

Client: EBRD
Duration: 2010
Location: Belarus



Item	2010	2011
Net Operating Profit (NOP)	-58	434
Depreciation / Amortization	1 149	1 151
Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA)	688	1 768
Operating Items		
Current Assets (+)/(-)	-557	-907
Current Liabilities (+)/(-)	285	100
Net Operating Cash Flow (NOCF)	336	978
Rebates on Investment and Servicing of Finance		
Interest Income	31	0
Interest Paid (incl. Bank fees)	-62	-46
Dividends	0	0
NOCF from Rebates on Funding Sources	-31	-46
Taxation		
Taxes Paid	-217	-912
Deferred Tax	0	0
Net Cash Outflow for Taxation	-217	-912
Investing Activities		
Expenditure on Property, Plant and Equipment	-1 167	-1 362
Investments in intangible assets	-22	-4
Marketable Securities	0	0

The overall objectives of the Feasibility Study were to develop an affordable, least cost and cost effective bankable investment programme for water and wastewater infrastructure in Vitebsk to rehabilitate and increase the efficiency of the existing systems and to gain strong social and environmental benefits. The study also identifying key cost restructuring elements and recommended reasonable loan covenants and implementation timing in this area.

During the preparation of the feasibility study the following tasks were implemented:

- Baseline Study
- Priority Investment Programme;
- Long-term Investment Programme;
- Financial Analysis and Projections;
- Environmental and Social Due-Diligence.

Within the Consortium, Kommunalkredit Public Consulting was responsible for the task “Financial Analysis and Projections”. The study was approved by Vitebsk Vodokanal and the Ministry for Housing and Communal Services, and formed the basis for EBRD to negotiate a loan agreement to finance the Priority investment Programme.